Kenyan Company Secures JC Penney and Wal-Mart Orders

The East and Central Africa Trade Hub, funded by USAID, sponsored Chandu EPZ Ltd, a Kenyan textile firm to attend a trade show in the United States. As a result of attending the trade show, Chandu EPZ was able to secure orders to finish stitching and export under AGOA 1.1 million dollars worth of knit pants for JC Penney. JC Penney visited the Chandu EPZ facility in Nairobi and was quite pleased with the ability of the firm to meet orders to specification. Chandu EPZ was also able to complete overflow work comprising 60,000 knit pants for Wal-Mart. Without AGOA, the company would not have been competitive enough in the world market to secure the JCPenney contracts.